



CRUISE TRAVEL & TOURS

ACCOMMODATION RATES (in Turo) FOR THE 2009 SEASON Valid from 1st January 2009 to 31st March 2010

NOTE: RATES ARE ON A FULL-BOARD (FB) BASIS IN EURO

| ACCOMMODATION | STANDARD | HIGH SEASON | INCENTIVE |
|---------------------------------|------------|-------------|------------|
| DOUBLE/TWIN | | | |
| -Sea-front (5 rooms) | 155 | 190 | 135 |
| -Garden-view suite (7 rooms) | 135 | 170 | 115 |
| SINGLE | | | |
| -Sea-front (5 rooms) | 180 | 220 | 150 |
| -Garden-view suite (7 rooms) | 150 | 195 | 130 |
| CHILD 5-12 YRS (sharing) | 50% | 50% | 50% |
| OWNER'S SUITE (per room) | 305 | 340 | 255 |
| FAMILY ROOM (per room) max.4 p. | 365 | 460 | 315 |
| TRIPLE | On request | On request | On request |

MARINE PARK FEES

Kinasi is located within a marine park, and a fee of US\$ 10 per person per day (approximately € 8) is charged by the Mafia Island Marine Park. This is not included in the rates above. Kinasi usually prepays this for you and we add the fees to your invoice and this service can be arranged prior to arrival of guests in Mafia. We prefer to pay the fees on behalf of guests to avoid administration problems.

ROAD TRANSFERS

Our rates do not include the road transfer from Mafia airport to Kinasi Lodge which we usually outsource to provide income for local small businesses. This is charged at T 15 per person one-way.

FLIGHTS

Mafia has daily scheduled air services with same-day connections to the Ruaha, Selous, Arusha, Pemba and Zanzibar; all flights can be booked direct or through Kinasi, which can make flight arrangements and invoice you as part of the overall bill.

Coastal Aviation flies every day at 1500 hrs with a direct connection on its aircraft from Arusha via Zanzibar and the Selous. Prices (inclusive of current fuel surcharge) are:

- DSM-MAF US\$ 117 per person one way (approximately € 81)
- ZNZ-MAF US\$ 154 per person one way (approximately € 106)
- SEL-MAF US\$ 277 per person one way (approximately € 191)
- ARU-MAF US\$ 350 per person one way (approximately € 241)

Tropical Air operates the morning schedule to Mafia leaving Dar es Salaam at 1000 with a direct connection from Zanzibar. This is an excellent service for arrivals on British Airways. The seat price is US\$ 112 one way.

(as at 1st September, 2008 – subject to change and fuel surcharges ! *E-mail them at reservations@coastal.cc and tropic@zanzinet.com*).

Kinasi has its own light aircraft (a Cessna 6-seater and AIRVAN 7-seater) and charters additional aircraft as required to ensure guests can fly directly from Dar es Salaam, Zanzibar or the Selous (and other destinations on request) to Mafia if the scheduled flights do not fit client itineraries. Seat prices on Kinasi's aircraft are:

- DSM-MAF € 85/US\$ 120 per person one way
- ZNZ-MAF € 110/US\$ 160 per person one way
- SEL-MAF € 165/US\$ 240 per person one way

Kinasi also offers a very competitive charter service to any destination in Tanzania with its aircraft.

STATUTORY CHARGES AT AIRPORTS

Please note that for any domestic flight in Tanzania every passenger will be requested to pay Airport tax TShs 5,000 and Security Fees TShs 1,000 (approximately € 5 total). Airport tax and Security Fees are not included in flight rates and they can change without prior notice. The international departure tax is US\$ 30 and Safety Fee is \$ 8 and are included in ticket prices ex-Dar es Salaam but NOT ex-Zanzibar where guests must be prepared to pay cash.

Please note that all airlines may strictly observe the 15 kg per pax limit on bags on internal flights in light aircraft and prefer soft or duffel bags not hard plastic or aluminium suitcases.

GROUND SERVICES

We offer a personal ‘meet & greet’ and transfer service between terminals in Dar es Salaam and from hotels and Stone Town in Zanzibar (through our sister company Zanzibar Travel Services monarch@zanlink.com) for your clients. Our rates are:

- Meet international/domestic flight with transfers to/from Terminal I/II in Dar es Salaam International/Domestic airport at € 5 per person
- Dar City Tour at € 30 per person (min 2 pax) for half-day (visits places of interest, the craft centres and hotel of choice for wash and refreshments)
- Dar es Salaam city centre hotel transfer € 30 per vehicle; € 40 north of city and Msasani area
- Zanzibar Airport-Stone Town € 10 per vehicle; City Tour and Spice Tour from € 20 per person

Kinasi can safely store in Dar es Salaam and Zanzibar any extra baggage on behalf of guests while on safari or in Mafia.

TERMS AND CONDITIONS

- All accommodation rates are on a full board (breakfast, lunch and dinner included) per person per night (pppn) basis, including 20% VAT
- Family room (two bedrooms sharing bathroom) available
 - Triple rooms – On request (two rooms can be converted – strictly children under 13 only)
 - Children under 13 sharing room - each pay 50% of adult rate; children over 13 pay adult rate
 - Infant under 5 yrs sharing room with parents – free-of-charge
- Minimum recommended stay is 3 nights
- Group policy starts after 14 paying guests, 15th will be free-of-charge.
- The hotel will be seasonally closed from after Easter until 1st June each year or as advised.
- Cancellation charges on booking total based on time prior to confirmed check-in date:
 - 30 Days or more: no charge
 - 15-30 days: 50 % cancellation charge applies
 - 0-15 days: 100% cancellation charge applies
- All airline rates and scheduled flights and government service charges are subject to change without notice.
- Marine Park Fees are not included in our rates and are subject to change without notice.
- Seasons to which rates apply are as follows:

| SEASON/RATES | From | To |
|--------------|--|--|
| Peak | 1 st -August 20 th December | 15 th September 10 th January |
| Standard | 1 st July 16 th September | 31 st July 31 st October |
| Incentive | 11 th January 1 st June 1 st November | 31 st March 30 th June 20 th December |